



# **How to Profit from Auctions**

Fiona Shoop

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## How to Profit from Auctions Fiona Shoop

TV Programs like Bargain Hunt and Cash in the Attic have increased the public's interest in attending auctions. This invaluable guide shows all the tricks of the trade from looking for costly scratches hidden under labels when buying to negotiating for a better rate when selling, as well as how to arrange free collection and getting the best from your local auction house. Whether you want to learn how to bid so you're seen by the auctioneer or want to ensure your commission bid stands a better chance, antiques expert, Fiona Shoop's advice could make you thousands.

Contains a glossary to decipher common auction terms, as well as a detailed county by county auction directory with over 600 auctions listed.



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